# Strategic bidding in a discrete accumulating priority queue 

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## Accumulating priority queue

- Customer accumulate priority at a constant rate while in the system
- One with the greatest (accumulated) priority is the next to enter service

- FCFS is a special case where all have the same rate
- Expected waiting times can be calculated recursively for the multiclass (discrete) case (Kleinrock 76')
- LSTs derived in (Stanford, Taylor, and Ziedins 13')


## Strategic bidding

- $M / G / 1$ queue
- Arrival rate $\lambda$
- Service first and second moments $\bar{x}$ and $\overline{x^{2}}$
- Utilization $\rho=\lambda \bar{x}$
- Steady state remaining service time $W_{0}=\lambda \overline{x^{2}} / 2$
- Queueing time under FCFS $\frac{W_{0}}{1-\rho}$
- Unobservable queue
- Customers decide which AP rate to purchase out of a menu
- Cost of rate $b$ is $C_{p} b$
- Homogeneous linear waiting costs of $C_{w}$ per unit time
- One's waiting time also depends on the decisions made by others
- $\Longrightarrow$ non-cooperative game


## Strategic bidding - equilibrium analysis

- A pure strategy is one of the menu's AP rate
- A mixed strategy is a distribution over the menu's AP rates
- A symmetric equilibrium strategy is such that if it is being used by everyone else, it is also your best response
- How should you react when more bid for higher priority?
- you will be more likely to be overtaken $\Longrightarrow$ bid higher
- you will overtake less customers $\Longrightarrow$ bid lower
- A priory unclear if to follow-the-crowd (FTC) or to avoid-the-crowd (ATC)


## The continuous menu case Haviv and Ravner 16'

- Customers can choose any priority $b \geq 0$
- The continuous version of Kleinrock's formula is developed
- Waiting time is shown to be strictly convex as a function of the individual rate for any given mixed strategy of the others
- A single pure best response strategy
- Implies that all equilibria are pure
- Direct analysis shows that the unique equilibrium is

$$
b_{e}=\frac{\rho W_{0}}{1-\rho} \frac{C_{w}}{C_{p}}
$$

- Practically FCFS and all customers are worse off...
- How about the revenue? $C_{p} b_{e}$ is not a function of $C_{p}$

The continuous menu case - an alternative approach
Abeywickrama et al 18 '

- Everyone chooses rate $b$
- Look at the previous arrival
- This is what happens if you choose $b$ as well
- Nothing happens if you choose $b+\Delta, \Delta>0$
- Unless you arrive earlier...


The continuous menu case - an alternative approach Abeywickrama et al 18 '

- You will overtake if

$$
Q b<(Q-A)(b+\Delta)
$$

- Alternatively, if

$$
A<Q \frac{\Delta}{b+\Delta}
$$

- Happens with prob.

$$
\lambda \mathbb{E}(Q) \frac{\Delta}{b+\Delta}+o(\Delta)=\lambda \frac{W_{0}}{1-\rho} \frac{\Delta}{b+\Delta}+o(\Delta)
$$

The continuous menu case - an alternative approach

## Abeywickrama et al 18'

- If it happens you overtake and save $\bar{x} C_{w}$
- But you had to pay extra $\Delta C_{p}$ anyways
- $\Longrightarrow$ you should increase whenever

$$
\left[\lambda \frac{W_{0}}{1-\rho} \frac{\Delta}{b+\Delta}+o(\Delta)\right] \bar{x} C_{w}>C_{p} \Delta
$$

- Divide by $\Delta$, take the limit $\Delta \rightarrow 0$, and get

$$
b<\frac{\rho W_{0}}{1-\rho} \frac{C_{w}}{C_{p}}=b_{e}
$$

- Similar analysis for $\Delta<0$ shows that you should decrease whenever

$$
b>b_{e}
$$

- Means that the only equilibrium is

$$
b=b_{e}
$$

## The discrete menu case Abeywickrama et al $18^{\prime}$

- Customers can only choose from a discrete menu, say, $\{0,1,2, \ldots\}$
- What will be the equilibrium now?
- $\left\lfloor b_{e}\right\rfloor$ ?
- $\left\lceil b_{e}\right\rceil$ ?
- Both?
- A mixture of both?


## Best response analysis

- $W(j, P)$ is the expected waiting of a customer who bids $j$ while the others use the mixed strategy $P=\left(p_{0}, p_{1}, \ldots\right)$
- The total cost in that case is

$$
G(j, P)=C_{w} W(j, P)+C_{p} j
$$

- As said, $W(j, P)$ is strictly convex, so



## Equilibrium analysis

- Means that the best response set contains at most two consecutive pure strategies
- $\Longrightarrow$ Two possible types of equilibria:
- Pure
- Mixed between two consecutive integers


## Pure equilibria

- Straightforward calculation shows that

$$
W(i-1, i)-W(i, i)=\frac{W_{0}}{1-\rho} \frac{\rho}{i-\rho}
$$

and

$$
W(i, i)-W(i+1, i)=\frac{W_{0}}{1-\rho} \frac{\rho}{i+1}
$$

- Means that $i$ is an equilibrium iff

$$
\frac{\rho W_{0}}{1-\rho} \frac{1}{i-\rho} \geq C_{p} / C_{w} \geq \frac{\rho W_{0}}{1-\rho} \frac{1}{i+1}
$$

- Satisfied by $i_{1}^{e}=\left\lfloor b_{e}\right\rfloor$ and $i_{2}^{e}=\left\lfloor b_{e}+\rho\right\rfloor$
- If $i_{1}^{e}=i_{2}^{e}$ we have a unique pure equilibrium
- Otherwise we have two consecutive equilibria


## Revenue

- Equals

$$
C_{p}\left\lfloor\frac{\rho W_{0}}{1-\rho} \frac{C_{w}}{C_{p}}\right\rfloor
$$

- Locally insensitive to $C_{w}$
- Locally increasing with $C_{p}$
- However...



## Mixed equilibrium

- $(i+x), 0 \leq x \leq 1$, a real number denoting the strategy that mixes $i$ and $i+1$ w.p. $1-x$ and $x$
- $i+x$ is an equilibrium if both $i$ and $i+1$ are best response against it
- That is, if

$$
W(i, i+x)-W(i+1, i+x)=\frac{W_{0}}{1-\rho} \frac{\rho}{i+1-x \rho}=C_{p} / C_{w}
$$

- Possible only if $i_{1}^{e} \neq i_{2}^{e}$
- In that case it equals $i_{1}^{e}+x_{e}$ where

$$
x^{e}=\frac{i_{2}^{e}-b_{e}}{\rho}
$$

## Mixed equilibrium

- Work conservation law implies that

$$
\left(1-x^{e}\right) W\left(i_{1}^{e}, i_{1}^{e}+x^{e}\right)+x^{e} W\left(i_{1}^{e}+1, i_{1}^{e}+x^{e}\right)=\frac{W_{0}}{1-\rho}
$$

- Calculations show that

$$
W\left(i_{1}^{e}, i_{1}^{e}+x^{e}\right)=\frac{i_{1}^{e}+1}{\rho} \frac{C_{p}}{C_{w}}
$$

and

$$
W\left(i_{1}^{e}+1, i_{1}^{e}+x^{e}\right)=\left(\frac{i_{1}^{e}+1}{\rho}-1\right) \frac{C_{p}}{C_{w}}
$$

- A seeming paradox: both are (locally) decreasing in $\rho$ and $C_{w} / C_{p}$
- $x^{e}$ decreases with $C_{w} / C_{p}$ and $\rho \ldots$... Also counterintuitive


## Stability

- $P$ is an evolutionarily stable strategy (ESS) if for any other strategy $\tilde{P}$ either
- $G(P, P)<G(\tilde{P}, P)$ or
- $G(P, P)=G(\tilde{P}, P)$ and $G(P, \tilde{P})<G(\tilde{P}, \tilde{P})$
- By definition, a unique equilibrium strategy is also an ESS
- When all three equilibria exist
- The pure are ESS
- The mixed is not (take $\tilde{P}=i_{1}^{e}$ )
- A typical result in games with two pure equilibria and a third that mixes between the two


## Best response behavior

- $\mathcal{B R}(i)$ the best-response strategy against the pure strategy $i$

Theorem

- $\mathcal{B R}(i)$ is unimodal in $i$
- That is, we have FTC behavior for $0 \leq i<i^{*}$ and ATC behavior for $i \geq i^{*}$, where $i^{*}=\max \left\{\arg \max _{i} \mathcal{B R}(i)\right\}$.
- The equilibrium strategies belong to the FTC part, i.e., $i_{1}^{e} \leq i_{2}^{e} \leq i^{*}$


## Possible best response functions

Unique equilibrium in the increasing part


## Possible best response functions

Unique equilibrium in the plateau


## Possible best response functions

Two equilibria


## THANK YOU

